



DEVELOPMENT DIRECTOR Position Description

Hours Full time including some evenings and weekends

Position Reporting to and in partnership with the Artistic Director and Associate Director, the Development Director (DD) will spearhead development efforts of a contemporary dance organization as it continues to grow. A new position in the organization, the DD will have the opportunity to build the development function.

Responsibilities include, but are not limited to:

- Actively support OMC's mission
- Develop a five-year Strategic Fundraising Plan
- Vigorously heighten the organization's visibility and credibility in philanthropic communities to expand its base of support
- Analyze OMC's existing base of patrons and donors to better serve each
- Significantly grow financial support from individuals, foundations and corporations
- Develop and maintain ongoing relationships with major donors
- Expand on current strategy for a larger, sustained base of annual individual donors through the Annual Campaign
- Oversee organization of special events
- Provide support to the Board of Directors in fundraising activities
- Develop and track proposals and reports for all foundation and corporate fundraising
- Work alongside Associate Director in marketing efforts
- Perform related duties as assigned

Qualifications:

- Bachelor's Degree
- Experience in development; Marketing training
- Demonstrated excellence in communication skills, particularly inter-personal and writing
- Demonstrated ability to work independently
- Experience working with a variety of word processing and spreadsheet software
- Exceptional organizational and managerial skills
- CFRE preferred

About Of Moving Colors

Mission Statement:

Of Moving Colors is dedicated to creating and presenting excellent performances and community-based dance activities that inspire, educate, and stimulate. OMC is equally committed

to offering outstanding opportunities to dancers in our community in the form of master-classes, guest residencies, and paid work in order to further the validity of the dance profession in Louisiana.

Founded in 1987 by Lisa Hooks, Of Moving Colors Productions is a 501(c)(3) nonprofit, contemporary dance-theatre organization under the Artistic Direction of Garland Goodwin Wilson. The current 2014-2015 season marks OMC's 28th year. The organization consists of a professional company of 15-20 dancers and produces around 300 program sessions per year, reaching over 15,000 children and adults.

OMC's programming can be divided into three areas: performance (2-3 main stage productions annually), training (weekly technique classes as well as world-class guest residencies), and outreach (large and small performances, children's classes, and workshops, in schools, libraries, festivals, etc).

Website: www.ofmovingcolors.org

Compensation: Commensurate with experience

Application Process:

Interested applicants should submit a cover letter and resume to Katie Belanger, Board President, at contact@ofmovingcolors.org. Review of applications will begin immediately. Position will remain open until filled.